

JOB TITLE: Senior Financial Analyst

About North Atlantic

North Atlantic is a diverse and growing, province-wide leader in retail gas and convenience, residential, commercial, and wholesale fuels. For over 30 years, we've built our reputation on quality products, extraordinary service, and support for local communities. With our *people first* approach, North Atlantic looks for dynamic individuals who take initiative and who are committed to fostering a strong team environment. We want people who are known for their positive attitude, genuine communications, and personal drive.

As we advance our business for the future, North Atlantic is driven to developing efficient and green energy solutions aligned to the needs of the world in which we live. Committed to sustainable and responsible business practices, we're driving industry forward, supporting new skills and new jobs for this ever-evolving landscape.

For more information about the North Atlantic, please visit www.northatlantic.ca

Position Overview

Reporting to the Director of Finance and working closely with the operations and executive teams, the Senior Financial Analyst will have excellent theoretical and practical knowledge of financial and analytical techniques and the capability to plan work and respect deadlines.

This role demands the skills of an analytical team player who will assist the Accounting and Operations teams with strategic planning, financial and operational analysis and evaluation and establishment of new divisions and businesses. The Senior Financial Analyst will be responsible for the preparation of plans, management reports, KPIs and other financial reviews and analysis. The role will help evaluate new opportunities and develop and implement business plans to support them. This individual will assist in assessment of processes and systems, research best practices and assist with implementation of changes. The role will be responsible for analysis and recommendation on customer pricing, reviewing and assessing financial results of current and potential customers and making recommendations to management on commercial credit terms. The Senior Financial Analyst will support change management and system implementation projects and must have knowledge of Microsoft suite of products including strong financial modelling skills and be willing to learn about new systems and technologies.

Duties and Responsibilities:

- Help establish systems and processes for new business lines and projects including viability and ongoing measurement of results.
- Develop and prepare regular and ad hoc reports including operating metrics and results, cash flows and KPIs with appropriate analytics for new and established divisions.
- Review and interpret financial statements and other metrics for credit assessments.



- Ensure compliance with contracted pricing arrangements, internal pricing schemes and Public Utilities Board (PUB) pricing regulations. This involves close monitoring of fuel indexes, PUB pronouncements and changes as well as customer contracts.
- Communicate financial and operational analysis results with senior and executive management.
- Support the evaluation and growth of new business opportunities.
- Work closely with operations team to prepare business plans, budgets, and forecasts.
- Identify and create opportunities for cost savings, increased efficiencies, and process improvements.
- Identify and implement the systems, processes and structures required to transition ideas and opportunities into viable, operating entities.
- Assist in the development of policy, processes, and information systems.
- Provide support for system and process changes and implementation, including ERP systems.
- Developing financial models and frameworks to assess investments and commercial opportunities.
- Support tax research and implementation across multiple divisions.
- Lead special projects to support the business.
- Other duties as assigned.

Qualifications:

- Completion of an undergraduate degree in Business, economics, statistics or equivalent.
- An MBA would be considered an asset.
- 5+ years' experience in senior finance or analyst role.
- Experience in the field of energy, transportation, or green economy is an asset.
- Experience in financial modelling and analysis.
- Experience with Enterprise Reporting Systems (ERPs) and Microsoft office suite.
- Strong communication and problem-solving skills.
- Sound analytical thinking, planning, prioritization, and execution skills.
- Enthusiastic, self-starter with the ability to work as a team, and take the initiative to contribute to the company's overall success.

North Atlantic is committed to Employment Equity. Accommodations during the recruitment process are available upon request for candidates with disabilities.

We offer a competitive compensation and benefits package which include Health and Dental, Wellness Program • Short-Term and Long-Term Disability • Life Insurance • Company Pension Plan with employer contribution • Employee and Family Assistance Program • Free on-site parking • Employee engagement activities

If you are a highly motivated team player, have the qualifications, and are prepared to meet the challenges as outlined, apply by submitting your resume and cover letter to careers@northatlantic.ca.

Candidates are encouraged to apply by March 21, 2025.